



**FY26 Operating Budget**  
July 1, 2025 - June 30, 2026  
Board Approved

## Income

### EARNED INCOME

Ticket Revenue	131,000
Performance Fee Income	47,000
Workshop Fees	3,300
<b>Total EARNED INCOME</b>	<b>181,300</b>

### CONTRIBUTED SUPPORT

Individuals	709,600
Foundations	403,500
Corporations	44,000
Government	170,521
Matching Gifts	7,000
Fundraising Gala	210,000
In-Kind	10,000
<b>Total CONTRIBUTED SUPPORT</b>	<b>1,554,621</b>

Carryover, Previous Fiscal Year	179,100
Endowment Draw	390,000
Artistic Advancement Fund Draw	247,200
Interest Income	14,315
Miscellaneous Income	0

<b>Total Income</b>	<b>2,566,536</b>
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## Expense

### PERSONNEL EXPENSES

Salaries	940,000
Benefits / FICA / WorkComp / Unemployment	168,123
Payroll Service / Staff Search	2,300
<b>Total PERSONNEL EXPENSES</b>	<b>1,110,423</b>

### PERFORMANCE EXPENSES

Ensemble Singers	153,560
Ensemble Work Comp / FICA / Unemployment	17,095
Teaching Artists (In-School)	57,000
Orchestra / Musician Pension	52,710
Guest Artists & Presenters	48,450
Composers / Copyists	10,000
Score Purchase & Rental / Performance Rights	16,790
Hall Rental / Production / Staging	125,764
Box Office - Admin Fees	10,111
Recording Costs (Audio / Video)	44,650
Awards	10,500
Marketing / Identity / Advertising	81,240
Printing	29,800
Photography / Website	19,191
Performance: Travel / Lodging / Meals / Hospitality	436,105
Ind Contractors - Performance	19,773
Postage & Delivery - Performance	12,750
Fundraising Gala Expenses	50,000

<b>Total PERFORMANCE EXPENSES</b>	<b>1,195,490</b>
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### GENERAL EXPENSE

Office / Storage Rent	54,707
Phone / Internet	5,472
Postage / Delivery	4,900
Office Supplies	3,000
Accounting / Audit	12,000
Equipment Purchase / IT Support	33,913
Business Insurance	3,654
Independent Contractors	56,000
Memberships / Misc Dues	8,000
Printing - General	9,050
Marketing / Identity - General	4,000
Web-Based Programs / Services	13,700
Staff Train / Professional Develop	4,500
Travel / Lodging / Meals	26,800
Interest and Fees (banking, loan, credit card)	6,250

<b>Total GENERAL EXPENSE</b>	<b>245,947</b>
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<b>Total Expense</b>	<b>2,551,859</b>
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<b>Net Income</b>	<b>14,677</b>
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